

COURSE OUTLINE

(1) GENERAL

SCHOOL	School of Economic Sciences		
ACADEMIC UNIT	Department of Accounting and Finance		
LEVEL OF STUDIES	Undergraduate		
COURSE CODE	AF701	SEMESTER	7th
COURSE TITLE	Commercial Law		
INDEPENDENT TEACHING ACTIVITIES <i>if credits are awarded for separate components of the course, e.g. lectures, laboratory exercises, etc. If the credits are awarded for the whole of the course, give the weekly teaching hours and the total credits</i>		WEEKLY TEACHING HOURS	CREDITS
Lectures and exercises		3	5
TOTAL		3	5
<i>Add rows if necessary. The organisation of teaching and the teaching methods used are described in detail at (d).</i>			
COURSE TYPE <i>general background, special background, specialised general knowledge, skills development</i>	Specialised general knowledge		
PREREQUISITE COURSES:	None		
LANGUAGE OF INSTRUCTION and EXAMINATIONS:	Greek		
IS THE COURSE OFFERED TO ERASMUS STUDENTS	Yes (upon request)		
COURSE WEBSITE (URL)			

(2) LEARNING OUTCOMES

<p>Learning outcomes</p> <p><i>The course learning outcomes, specific knowledge, skills and competences of an appropriate level, which the students will acquire with the successful completion of the course are described.</i></p> <p><i>Consult Appendix A</i></p> <ul style="list-style-type: none"> • <i>Description of the level of learning outcomes for each qualifications cycle, according to the Qualifications Framework of the European Higher Education Area</i> • <i>Descriptors for Levels 6, 7 & 8 of the European Qualifications Framework for Lifelong Learning and Appendix B</i> • <i>Guidelines for writing Learning Outcomes</i> 								
<p>The course is an introduction to the concepts and fundamental principles of Commercial & Business law. It aims at enabling students to acquire background knowledge and skills in:</p> <ol style="list-style-type: none"> 1. Commercial law concepts 2. branches of Commercial law [General Commercial Law, Company Law, Securities Law, Insurance Law, Capital Market Law (Banking & Stock Exchange) Law, Bankruptcy Law] 3. fundamentals of Corporate and Appraisal Law 4. corporate and securities legal forms 5. understanding the complex nature of Commercial Code <p>The course material is comprised of units accompanied by examples, case studies and practical applications in Greece and worldwide, which help students to understand content.</p>								
<p>General Competences</p> <p><i>Taking into consideration the general competences that the degree-holder must acquire (as these appear in the Diploma Supplement and appear below), at which of the following does the course aim?</i></p> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%; border: none;"><i>Search for, analysis and synthesis of data and information, with the use of the necessary technology</i></td> <td style="width: 50%; border: none;"><i>Project planning and management</i></td> </tr> <tr> <td style="border: none;"><i>Adapting to new situations</i></td> <td style="border: none;"><i>Respect for difference and multiculturalism</i></td> </tr> <tr> <td style="border: none;"><i>Decision-making</i></td> <td style="border: none;"><i>Respect for the natural environment</i></td> </tr> <tr> <td style="border: none;"></td> <td style="border: none;"><i>Showing social, professional and ethical responsibility and</i></td> </tr> </table>	<i>Search for, analysis and synthesis of data and information, with the use of the necessary technology</i>	<i>Project planning and management</i>	<i>Adapting to new situations</i>	<i>Respect for difference and multiculturalism</i>	<i>Decision-making</i>	<i>Respect for the natural environment</i>		<i>Showing social, professional and ethical responsibility and</i>
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<i>Decision-making</i>	<i>Respect for the natural environment</i>							
	<i>Showing social, professional and ethical responsibility and</i>							

<i>Working independently</i>	<i>sensitivity to gender issues</i>
<i>Team work</i>	<i>Criticism and self-criticism</i>
<i>Working in an international environment</i>	<i>Production of free, creative and inductive thinking</i>
<i>Working in an interdisciplinary environment</i>	<i>.....</i>
<i>Production of new research ideas</i>	<i>Others...</i>

By acquiring a comprehensive theoretical background and specific knowledge and skills, students are expected to be able to:

1. manage investment programmes
2. work as self-employed individuals
3. work in teams
4. make investment evaluations
5. carry out financial statement analyses

(3) SYLLABUS

<ol style="list-style-type: none"> 1. Introduction to commercial law 2. Law and commercial acts 3. The occupation of tradespeople 4. Business registry 5. Industrial & Intellectual Property Law (tradenames and trademarks, inventions and patent rights, intellectual property) 6. Corporate law: Companies – sole proprietorship invisible, intangible, (invisible, general partnership, limited partnership, cooperative - types of cooperatives) and venture capital companies (stock, limited liability, private venture capital) 7. Law of securities (bills of exchange, cheques) 8. Insurance law 9. Capital market law (banking & stock exchange) law 10. Bankruptcy law
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(4) TEACHING and LEARNING METHODS - EVALUATION

DELIVERY <i>Face-to-face, Distance learning, etc.</i>	Face-to-face and distance learning										
USE OF INFORMATION AND COMMUNICATIONS TECHNOLOGY <i>Use of ICT in teaching, laboratory education, communication with students</i>	Use of : <ul style="list-style-type: none"> • the electronic platform <i>e-class</i> • audiovisual material (i.e., Power Point) 										
TEACHING METHODS	<table border="1"> <thead> <tr> <th><i>Activity</i></th> <th><i>Semester workload</i></th> </tr> </thead> <tbody> <tr> <td>Lectures</td> <td>48</td> </tr> <tr> <td>Practice sessions (group work)</td> <td>42</td> </tr> <tr> <td>Self- study</td> <td></td> </tr> <tr> <td>Course total</td> <td>120</td> </tr> </tbody> </table>	<i>Activity</i>	<i>Semester workload</i>	Lectures	48	Practice sessions (group work)	42	Self- study		Course total	120
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STUDENT PERFORMANCE EVALUATION	Final Formal Exams (60%) comprising of (either/ and): <ol style="list-style-type: none"> 1. Multiple choice questions 2. Discussion – elaboration on issues related to Commercial law 3. Problem solving of Commercial law issues 4. Comparative assessment of theory elements Written assignment + and mid-term exams [40% - (either/and). Exams Language: Greek										

(5) SUGGESTED BIBLIOGRAPHY

<ol style="list-style-type: none"> 1. Κοντέος, Γ. & Σαριαννίδης, Ν. (2012), "Μαθηματικά", Κοζάνη, ISBN 978-960-93-3978-0. 2. Δημητρακούδης, Δ., Θεοδώρου, Ι., Κικίλιας, Π., Κουρής, Ν., Παλαμούρδας, Δ. (2002) «Διαφορικός - Ολοκληρωτικός Λογισμός», Εκδόσεις ΔΗΡΟΣ, Αθήνα.
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3. Chiang A. (1997). Μαθηματικές Μέθοδοι Οικονομικής Ανάλυσης. Κριτική, Αθήνα. [ISBN:960-218-141-9]
4. Τσουλφίδης Λ. (1999). Μαθηματικά οικονομικής ανάλυσης: μέθοδοι και υποδείγματα. Gutenberg, Αθήνα. [ISBN: 978-960-01-0723-8]
5. K. Sydsæter, P. Hammond (2008) Essential mathematics for economic analysis. Pearson Education. [ISBN-10: 0273713248]
6. T. Bradley, P. Patton (2002) Essential mathematics for economics and business. J. Wiley [ISBN-10: 0470018569]